

## CLAIMS

What is claimed is:

1. A method for building a quote for a piece of equipment comprising:
  - (a) displaying one or more pre-engineered specifications for the equipment;
  - (b) electronically soliciting from a user a selection of one pre-engineered specification;
  - (c) soliciting from the user a selection of a manufacturer of a first component of the pre-engineered specification;
  - (d) displaying options and prices for the first component and allowing the user to select one or more options for the same, the act of displaying options and prices including updating the displayed options and prices after an interrelated option has been selected; and
  - (e) generating a report showing the options selected for the first component and a subtotal cost for the component.
2. The method of claim 1, further comprising repeating acts (c) through (e) for a second component.
3. The method of claim 1 further comprising generating a report showing the components selected and the cost of the first component, the second component, and the total cost of the equipment.
4. The method of claim 1 wherein displaying the pre-engineered specification includes displaying an approximate price for that pre-engineered specification.
5. The method of claim 1 wherein displaying options and prices for the first component includes displaying those options that are available from the selected manufacturer.
6. The method of claim 3 wherein the quote is for a lease.

7. The method of claim 3 wherein the quote is for a purchase.

8. A method for building a specification for a truck comprising:

electronically soliciting from a user a selection for a truck class;

soliciting from the user a manufacturer of a pre-engineered chassis of the truck;

5 displaying chassis options and prices for the chassis and allowing the user to select one or more chassis options, the act of displaying chassis options and prices including updating the displayed chassis options and prices after an interrelated chassis option has been selected;

soliciting from the user a manufacturer of a pre-engineered body of the truck;

10 displaying body options and prices for the body and allowing the user to select one or more body options, the act of displaying body options and prices including updating the displayed body options and prices after an interrelated body option has been selected; and

generating a report showing the chassis options selected, the body options selected, and a total cost for the truck.

15 9. The method of claim 8 wherein the chassis options include one or more of the group consisting of wheel base options, engine options, and transmissions options.

10. The method of claim 9 wherein the chassis options include one or more of the group consisting of fuel tank options and cab options.

11. The method of claim 12 wherein the body options include van body size options.

20 12. The method of claim 11 wherein the body options include one or more of the group consisting of roof options, cargo control options and interior liner options.

13. The method of claim 9 further comprising displaying chassis options and prices, including displaying a subtotal price for the chassis.

14. The method of claim 9 further comprising displaying body options and prices, including displaying a subtotal price for the body.

15. A method of doing business for generating quotes for leased equipment, the method comprising:

electronically storing an at least one pre-engineered specification for a piece of equipment on a server;

allowing access to the stored specifications by a user;

electronically soliciting from the user a selection of one specification stored on the server;

displaying to the user one or more options relating to the selected specification;

receiving from the user one or more selected options;

updating the one or more options after each of the one or more options is selected by the user; and

displaying to the user a price quote for the selected specification and the selected options.

16. The method of claim 15 further comprising displaying specifications relating to one or more manufacturers of the piece of equipment.

17. The method of claim 16 further comprising displaying a link to a server wherein information from the manufacturer may be accessed.